



ISTANA
Overseas Manpower Services Inc.

Do you need someone who understands both sides—

• **Japanese standards and
Filipino workforce strengths?** 

**ETHICAL. TRANSPARENT.
CULTURALLY-ALIGNED.**

**MANPOWER
SERVICES**

BUILT ON LEGACY. DESIGNED FOR JAPAN.

**ISTANA OVERSEAS
MANPOWER SERVICES
INC.**

WHY TRUST ISTANA?

We may be new, but we are no strangers to trust.

Backed by Legacy

Backed by U-BIX, we carry the trust of Japanese partners such as **Konica Minolta**, **Okamura**, and **RISO**—relationships built over decades. These partnerships reflect our commitment to precision, respect, and reliability.



Konica Minolta

One of the world's leaders in print and imaging technologies.



Okamura

Japan's premier name in office furniture and design.



RISO

A respected innovator in high-speed duplicators.

WHY TRUST ISTANA?



Istana is backed by Facilities Managers, Inc. (FMI), Philippine licensee of ServiceMaster®—a global leader in cleaning and facilities management across the U.S. and Asia.



Preparing the workforce of tomorrow, U-BIX Colleges offers **TESDA-accredited (Philippine government-certified)** programs focused on job readiness, cultural alignment, and Japanese work values.

HEALTHCARE SECTOR FMI CLIENTS

FMI is trusted in ICUs, ORs, ERs, and Delivery Rooms—keeping hospital environments safe, clean, and efficient for quality care.



Manila Doctors Hospital

Manila, Metro Manila, Philippines

www.maniladoctors.com.ph | +(632) 8558-0888

Years in FMI: 7

No. of Deployed Manpower: 133

No. of Beds: 300



Calamba Medical Center

Calamba City, Laguna, Philippines

www.cmc.ph | +(6349) 545-1740

Years in FMI: 6

No. of Deployed Manpower: 53

No. of Beds: 133



Central Luzon Doctors' Hospital

Tarlac City, Tarlac, Philippines

www.cldh.net | +(6345) 925 2534

Years in FMI: 3

No. of Deployed Manpower: 49

No. of Beds: 175



Capitol Medical Center

Quezon City, Metro Manila, Philippines

www.capitolmedical.com.ph | (0919) 069 1890

Years in FMI: 1

No. of Deployed Manpower: 59

No. of Beds: 300



Medical Center Manila

Manila, Metro Manila, Philippines

www.manilamed.net.ph | (02) 8523 8131

Years in FMI: 2

No. of Deployed Manpower: 102

No. of Beds: 176



UPH Las Piñas Hospital

Las Piñas, Metro Manila, Philippines

www.phmc.com.ph | 8880-7700

Years in FMI: 11

No. of Deployed Manpower: 73

No. of Beds: 250



35

Partner Hospitals
and Growing



3,368

Hospital beds



1,034

Service Partners



24

Administrative
Support



25

Customer
Assistance



33

Operations &
Maintenance

BOARD OF DIRECTORS

CHAIRMAN

ATTY. EDILBERTO B. BRAVO

- **Member of the Japanese Chamber of Commerce** since 2005
- **Graduate of Bachelor of Laws**, University of the Philippines-Diliman
- **Chairman & CEO of U-BIX Corporation**, a 51-year-old company and a leading provider of Office machines and services in the country
- **Chairman & President, Facilities Managers, Inc. (FMI)**, Master Franchisee of ServiceMaster in the Philippines for 28 years
- Businesses include Bravo Hotel and Resorts, Aeronavigation Academy International Philippines, Inc., SG Bank and U-BIX Colleges.

VICE-CHAIRMAN

DRA. FELINA A. BRAVO

- **Doctor of Philosophy in Business Management**, Meritissimus, International University, Independence St., Missouri, USA, 1995
- **Master in Industrial Relations**, University Scholar, UP, 1982
- **Executive President**, U-BIX Colleges Inc.
- **President**, Aldecoa Realty Management Corporation

DIRECTOR

VIDA C. TY

- Graduate of BS Accounting with Honors from University of the East
- **Former President**, U-BIX Corporation
- **Director of U-BIX Corporation**, SG Bank and other affiliates of U-BIX Corporation.

BOARD OF DIRECTORS



DIRECTOR AND PRESIDENT **DEMOSTHENES C. DOPLAYNA**

- **Managing Director**, Facilities Managers Inc.
- **President, Facility Servisys Inc and Smart City, Facility Services Inc**
- **Graduate, Master in Business Management (MBM)**, Asian Institute of Management (AIM), 1993
- **Graduate, Philippine Military Academy, 1982.** Served the AFP for 20 years before retiring from the service in 1998.



DIRECTOR **LORY ANN DELA CRUZ**

- **Assistant Vice-President** at U-BIX Corporation since 2010.
- **Master in Business Administration**, Polytechnic University of the Philippines
- **Graduate of BS in Industrial Engineering**, Polytechnic University of the Philippines



SVP FOR SALES & MARKETING **RODRIGO M. RODRIGUEZ**

- Completed **Strategic Business Economics Program**, University of Asia & the Pacific, Batch 2014
- **Bachelor of Science in Computer Science**, Trinity University of Asia
- **SVP & Deputy Managing Director**, Facilities Managers Inc., July 16, 2025 - Present
- **Head of Sales & Marketing/Business Development**, Mariveles Harbor Corporation, October 2023-July 3, 2025
- **Assistant Vice-President for Sales**, U-BIX Corporation, Dec 2021-Aug 2023.
- **More than 12 years of shipping and logistics experience** with 8 years gained in managing a Domestic Shipping Line, Freight Forwarding and Port Operations.

A new standard in overseas manpower for Japan.

Istana Overseas Manpower Services, Inc. is a soon-to-be-licensed recruitment agency in the Philippines—created to serve Japan’s need for skilled, ethical, and culturally aligned manpower under the Technical Intern Training Program (TITP) and Specified Skilled Worker (SSW) scheme.

KEY Pillars



Ethical Recruitment



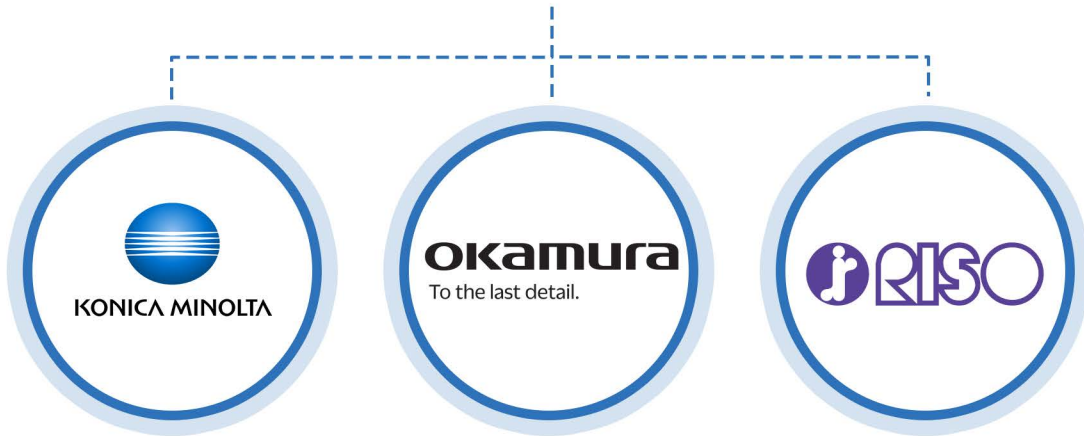
Culturally Aligned Workforce



Compliance-Ready Process



Empowered Partnerships



What sets Istana apart is our foundation: we are *backed by the U-BIX Corporation*, a Filipino legacy company trusted by Japanese partners *for over 50 years.*

***At ISTANA, we don't just
supply manpower.***

We shape lives, uphold compliance, and ensure that every Filipino deployed to Japan is trained, guided, and ready—with care, precision, and respect for Japanese values.

OFFERED SERVICES

At Istana, we guide you through every step of the recruitment process with *systems designed to meet Japanese standards.*



- **Virgin Job Order processing assistance**

Guidance from paperwork to submission of first Job Orders.



- **Japanese-compliant recruitment systems**

Aligned with TITP and SSW for smooth deployment.



- **Language and cultural training via U-BIX Colleges**

Workforce prepared with Japanese skills and values.



- **Legal, ethical, and transparent hiring practices**

Ethical recruitment with transparency and integrity.

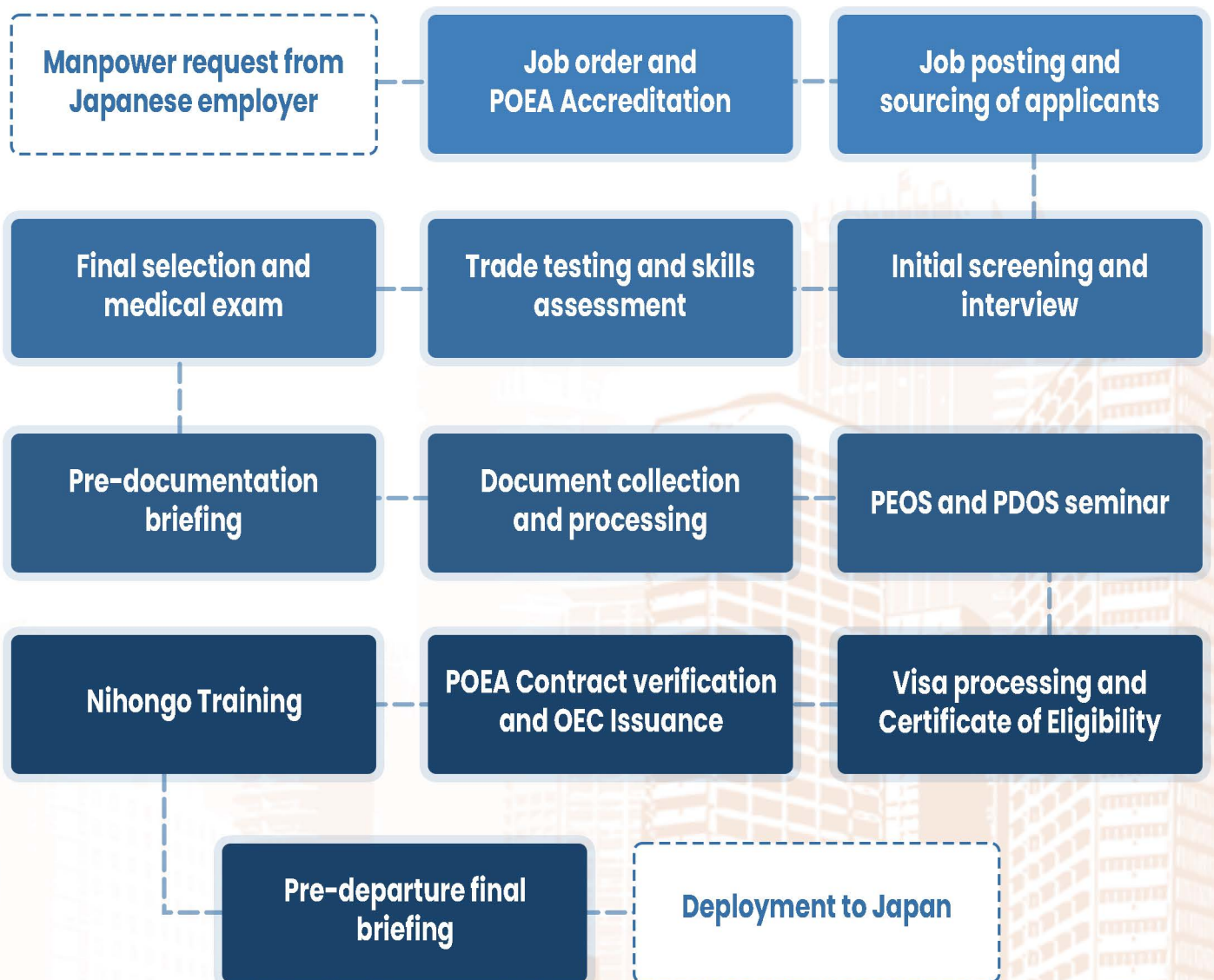


- **Fast-track support for employer accreditation**

Fast, accurate POLO, DMW, and Embassy guidance.

OUR RECRUITMENT PROCESS

At Istana, we build trusted relationships through a *process designed to remove risks, offer full support, and ensure total alignment with Japanese business culture.*



WHY BE OUR FIRST PARTNER?

Local Support + Japanese Business Understanding

Our bilingual, culturally trained team bridges communication and cultural gaps for seamless employer-worker alignment.

Zero-Risk Pilot Engagement

We make it easy to try out our manpower services on a limited basis-ideal for Japanese companies exploring international recruitment for the first time.



WHY BE OUR FIRST PARTNER?



Pioneer Partner Incentives

Be among our first deployment partners and receive exclusive onboarding benefits designed to ease your entry into Philippine recruitment.

POLO & Embassy Coordination Provided

We handle all coordination with POLO and the Japanese Embassy to ensure your recruitment is fully compliant and properly endorsed.

INDUSTRIES WE SERVE

Istana focuses on supplying reliable, well-trained, and culturally aligned Filipino workers to support industries where Japan needs trusted manpower.



Healthcare



Agriculture



Manufacturing



Facilities

Supporting Japan's Key Growth Industries

Istana connects Japanese companies with skilled Filipino workers, carefully trained and culturally prepared for deployment under TITP and SSW programs.



HEALTH WORKER



AGRICULTURAL WORKER



FACTORY WORKER



FACILITY CLEANER



WE'RE READY WHEN YOU ARE.

Istana is here to support you at every step.

Get in touch with us!

ISTANA OVERSEAS MANPOWER SERVICES, INC.

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Makati City, Metro Manila, Philippines

 +632 8846 5071

 www.istanaoverseasph.com

 www.servicemasterph.com



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